



## 4 Steps to Getting Started with Panorays

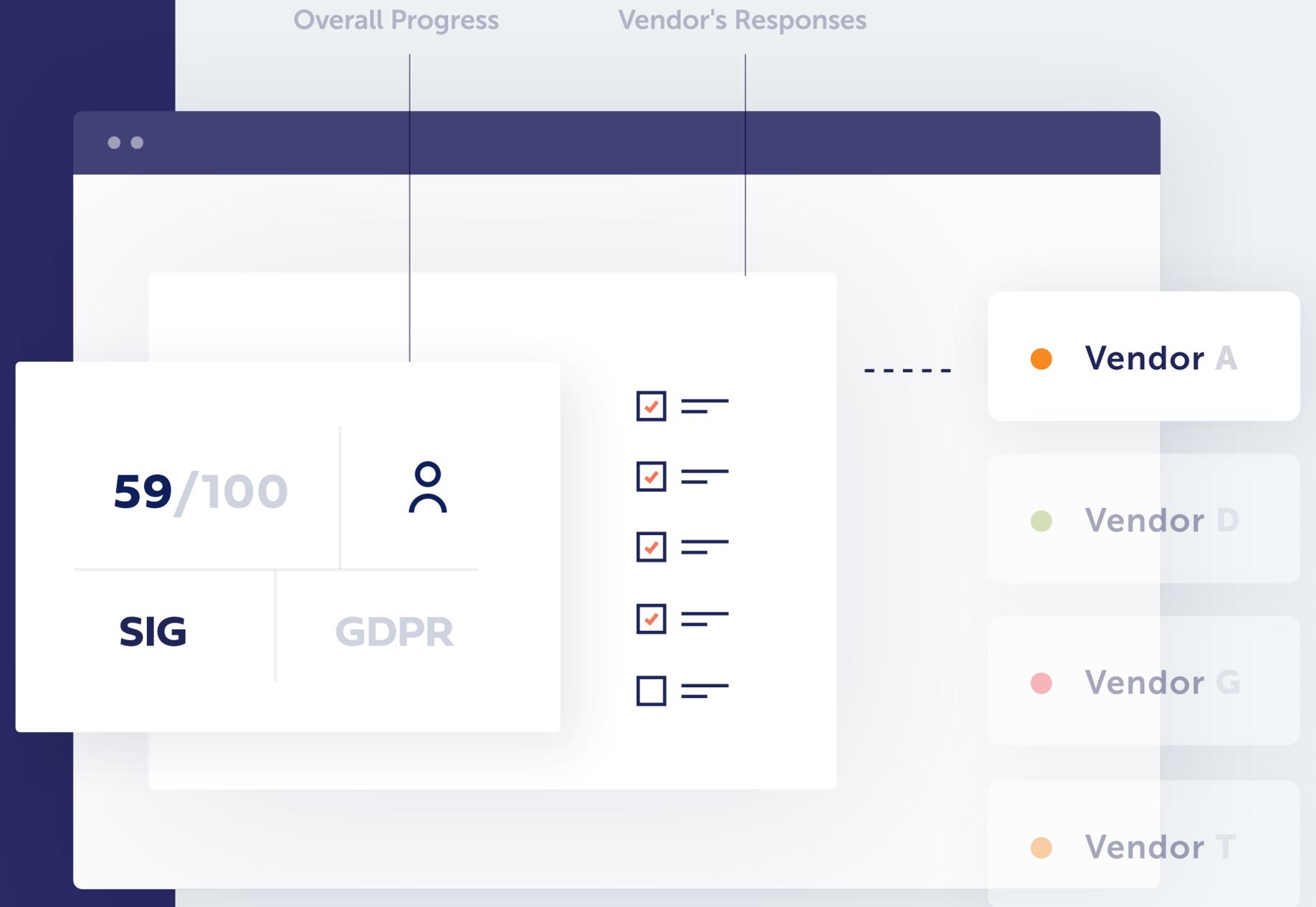
You are just a few steps away from expediting your third-party cyber risk management process and transforming the way you do business. Panorays is dedicated to eliminating third-party security risk so that companies worldwide can quickly and securely do business together.



**Step 1**

# Get a taste of Panorays

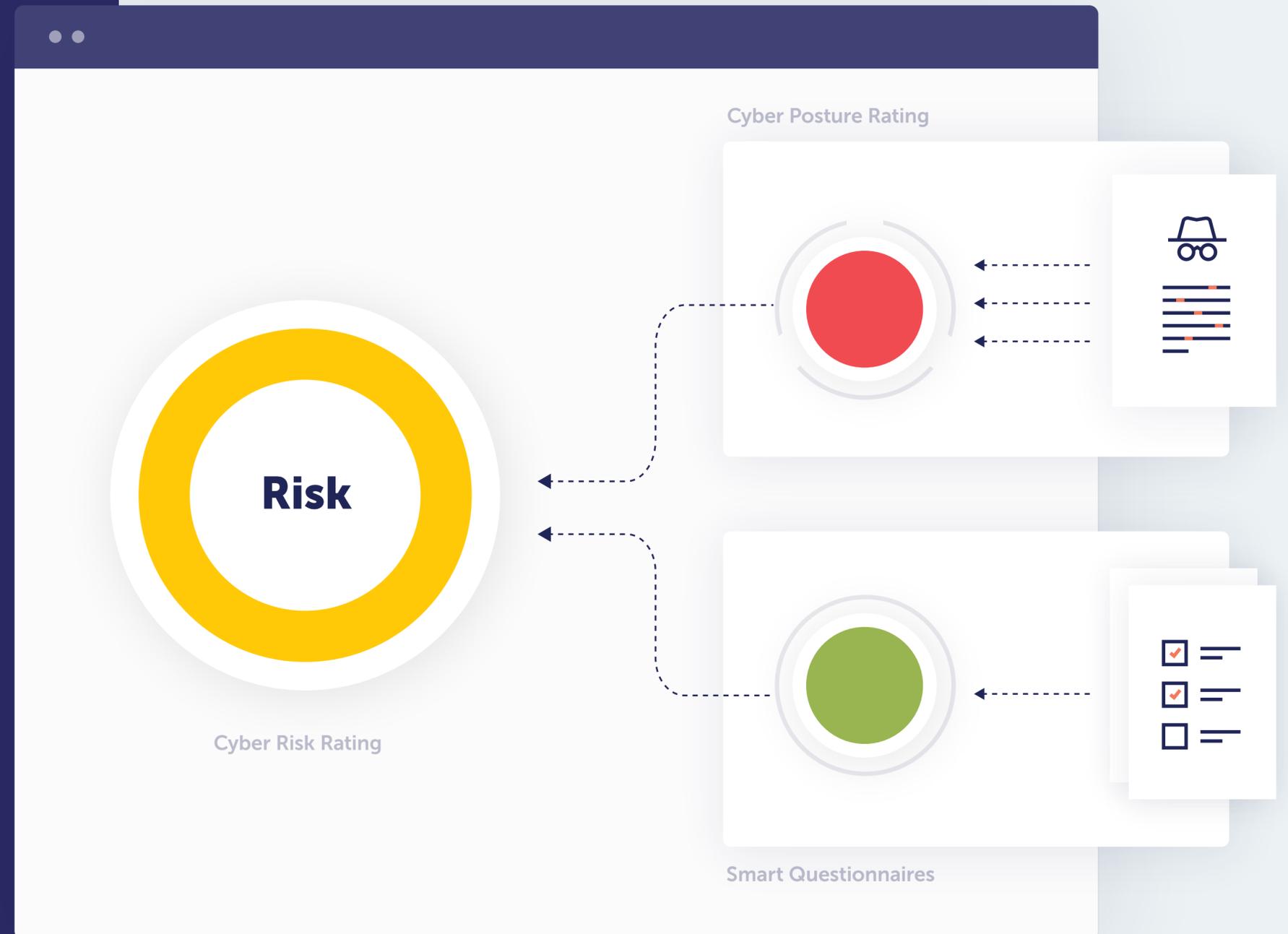
After you've seen a demo, you get the chance to experience the power of the Panorays third-party security platform. With some high-level training, you are ready to explore on your own! We encourage you to upload 10 of your most critical vendors and watch the old, manual process of third-party risk management quickly transform into an efficient, streamlined one. Panorays quickly and easily automates third-party security risk evaluation and management—handling the whole process from inherent to residual risk, remediation and ongoing monitoring. This results in efficient and effective third-party security risk management in alignment with your company's security policies and risk appetite.



**Step 2**

# Your experience matters

How was your experience testing out the Panorays platform? By this time, you'll have seen how we combine automated, dynamic security questionnaires with external attack surface evaluations and business context to provide you with a rapid, accurate thumbs-up-or-down view of supplier cyber risk. At this point in the process, we'll schedule a quick meeting to discuss your experience, answer questions and make sure our solution fits the needs of your organization.



Step 3

# Tailored solutions for your needs

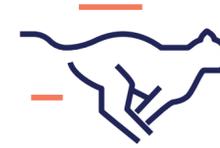
Your organizational needs are unique, which is why we offer a variety of pricing plans to satisfy your requirements and give you comprehensive third-party security risk management that works with your budget. Now is also the time to talk about your timeline, receive and review the agreement and answer any questions from your procurement and legal teams.

The image displays a digital dashboard for risk management. At the top center is a large yellow circular gauge with the word "Risk" in the middle. Below it is a grid of nine vendor selection buttons, each with a colored dot and a label: Vendor A (yellow), Vendor B (green), Vendor W (red), Vendor O (orange), Vendor L (orange), Vendor E (green), Vendor V (red), and Vendor M (green). To the right, a white report card is overlaid, featuring three sections: "Social Posture" with a green progress bar, "Security Team" with a red progress bar, and "Attack Surface" with an orange progress bar. Each section contains a table of data represented by horizontal bars.

**Step 4**

# Ready to start taking control of your third-party security?

Once you sign the agreement, you can start experiencing the benefits of Panorays' intuitive, efficient and time-saving third-party security risk management platform! You will be assigned your own dedicated Customer Success Manager who will show you how to use Panorays to:



Dramatically speed up your third-party security evaluation process



Streamline collaboration and remediation between teams and suppliers



Eliminate the tedium and delay of manual vendor questionnaires



Gain continuous visibility into evolving supplier risk and ensure compliance

# About Panorays

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Panorays is a rapidly growing provider of third-party security risk management software, offered as a SaaS-based platform. The company serves enterprise and mid-market customers primarily in North America, the UK and the EU, and has been adopted by leading banking, insurance, financial services and healthcare organizations, among others. Headquartered in New York and Israel, with offices around the world, Panorays is funded by numerous international investors, including Aleph VC, Oak HC/FT, Imperva Co-Founder Amichai Shulman and former CEO of Palo Alto Networks Lane Bess. Visit us at [www.panorays.com](http://www.panorays.com)



Any questions about getting started with Panorays? We are happy to help.  
[Please click here to get in touch >](#)